

Message Text

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FM AMCONSUL SYDNEY

TO SECSTATE WASHDC 5539

INFO AMEMBASSY CANBERRA

UNCLAS SYDNEY 1353

E.O. 11652: N/A

TAGS: BEXP, AS

SUBJ: BID REQUEST GMR: AIR & WATER PURIFICATION
AND POLLUTION CONTROL EQUIPMENT

REF: STATE A-4497; SYDNEY 1236 AND USDOC 9273

SUMMARY

POST RECEIVED THREE BIDS ON SUBJECT GMR FROM PEAT, MARWICK, ICTCHELL & CO., PRICE WATERHOUSE ASSOCIATES AND MARTIN J. STONE & ASSOCIATES. NONE HAVE DONE SPECIFIC STUDIES IN THIS FIELD BUT ALL APPEAR TO BE CAPABLE, RELIABLE FIRMS WHO COULD DO A SATISFACTORY STUDY AND UNDERSTAND THE SPECIFICATIONS. BIDS' PRICES RANGE FROM US DOLLARS 4400 TO US DOLLARS 5200. POST RECOMMENDS THE AWARDING OF THE CONTRACT TO PEAT, MARWICK, MITCHELL & CO. BECAUSE IT SUMMITTED THE LOWEST BID, IT HAS EXTENSIVE EXPERIENCE IN INDUSTRIAL MARKET RESEARCH AND APPEARS TO BE INVOLVED IN THE ENVIRONMENTAL FIELD WHICH WILL BE HELPFUL IN CONDUCTING THE SUBJECT GMR. ONE COPY OF EACH BID SENT BY APO TO BIC/OIM/MRD, CODE 216.

A. PEAT, MARWICK, MITCHELL & CO.

A-1 AUSTRALIA

A-2 DOLLARS AUST. 2965 AND DOLLARS US 4400.

A-3 MINIMUM OF 35 INTERVIEWS INCLUDING 12 MANUFACTURERS/
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IMPORTERS, 2 CONSULTING ENGINEERS, 12 POLLUTION

CONTROL EQUIPMENT INDUSTRIAL END-USERS, 3 PUBLIC UTILITIES, 3 GOVERNMENT AUTHORITIES AND 3 TRADE ASSOCIATIONS.

A-5 FIRM INDICATES IT QUOTE IS A MEMBER OF A MULTI-DISCIPLINARY GROUP OF PROFESSIONAL FIRMS OFFERING CONSULTING SERVICES FOR ENVIRONMENTAL STUDIES UNQUOTE.

B. PRICE WATERHOUSE ASSOCIATES.

B-1 AUSTRALIA

B-2 DOLLARS AUST. 3490 AND DOLLARS US 5200.

B-3 TOTAL OF 48 INTERVIEWS INCLUDING 6 MANUFACTURERS, AGENTS, IMPORTERS AND DISTRIBUTORS OF PCE, 4 CONSULTING ENGINEERS, 6 DOMESTIC MANUFACTURERS, 20 PRINCIPAL END-USERS, 5 PUBLIC UTILITIES, 3 GOVERNMENT AGENCIES AND 4 TRADE ASSOCIATIONS AND ENVIRONMENTAL ORGANIZATIONS.

B-5 STUDY IN SEPTEMBER, 1973 FOR A LOCAL GOVERNMENT AGENCY INTO COST OF ALTERNATE PROPOSALS FOR A REFUSE DESTRUCTOR. HAS SET UP SECTION OF FIRM TO ACCUMULATE AND CORRELATE ALL LEGISLATION TO THE ENVIRONMENT.

C. MARTIN J. STONE & ASSOCIATES.

C-1 DOLLARS AUST. 3020 AND DOLLARS US 4500.

C-3 TOTAL OF 36 INTERVIEWS INCLUDING 5 IMPORTERS AND DISTRIBUTORS, 10 END-USERS, 5 POLLUTION CONTROL EQUIPMENT AND INSTRUMENT MANUFACTURERS, 6 TRADE ASSOCIATIONS, 7 GOVERNMENT OFFICIALS, AND 3 CONSULTING ENGINEERS.

C-5 NO SPECIFIC STUDIES IN SUBJECT FIELD BUT MANY PROJECTS FOR A VARIETY OF FIRMS SHOWING GREAT DEPTH OF EXPERIENCE.

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